

ENTREPRENEURIAL FELLOWS CLASS

Curriculum Schedule

The EFC curriculum takes a wide-angled view of business throughout the year, covering topics integral to the successful operation of any business. Instructed by practiced experts in their fields, these sessions help prepare business leaders for growth and success. But don't just take our word for it...

JANUARY

Building a Strategic Foundation is the Key to Success

FEBRUARY

Negotiation: Effectively Working Toward Optimal Outcomes

MARCH

Financial Metrics and Dashboards that Work

APRIL

Leadership Competency: Practices and Styles

MAY

Human Resources Management for Competitive Advantage

JUNE

Organizational Development

SEPTEMBER

Legal Business Overview: What You Must Know to Keep Your Business Running Smoothly

OCTOBER

Understanding Technical Business Decision Making

NOVEMBER

Developing the Ultimate Sales Machine

DECEMBER

Marketing Strategies for Your Business

Post-session Participant Survey Feedback

“It was motivational and gave me some tools to begin leadership/delegation as my company is taking a huge growth step.”

“I am not a finance guru and feared being lost, but [the instructor] explained topics very well and kept things interesting!”

“Very informative, helpful information and resources to look to makes you think about how you currently lead and how to improve.”

“[The instructor] was great; he was energetic and extremely knowledgeable. All very practiced. Great sales tools but also how to be a better person to have more genuine interactions.”